

DRITA Toolkit 2019

Hadas Bar-Or Dayton, Ohio Region Trade Representative Tel-Aviv, Israel +972-50-637-4555 <u>Hadasnik@netvision.net.il</u> www.daytonregionisraeltrade.com Gwen Eberly Economic Development Montgomery County, Ohio, USA +1-937-776-3017 <u>eberlyg@mcohio.org</u> www.selectmcohio.com

WWW.DAYTONREGIONISRAELTRADE.COM

Dayton Region Community Profile

For international companies seeking access to the U.S. market, the Dayton Region is a great place to locate. Ohio's welcoming culture, low cost of doing business, reliable and affordable energy, and skilled workforce make the State of Ohio an appealing choice for international investors.

The Dayton region is a business-friendly community with an available, skilled workforce and the necessary infrastructure and resources to support business growth in our community. Our region leverages strategic partnerships in workforce, finance, education, infrastructure, and more to reduce risk and cost and to dramatically increase speed-to-market for businesses.

In 2018, Site Selection Magazine ranked the Dayton region No. 2 among metropolitan areas of its size for economic development projects in the United States. The Dayton Metropolitan Area has been ranked in the Top Ten for having the most projects compared to similar sized metropolitan areas for an amazing 13 consecutive years!

Local Jewish and Israeli Community

The Dayton region boasts a vibrant Jewish Community. Whether a business, individual or family, Dayton Jewish living is fulfilling and complete.

- The Jewish Federation of Greater Dayton, and its divisions, provide a multitude of programs and events throughout the year. Visit <u>Jewishdayton.org</u> to learn more about their programs and services.
- The Jewish Community Center (JCC) is integral as a social hub, offering cultural, education and entertainment activities.
- Jewish Family Services (JFS) is a social service agency that provides assistance and connections to resources that are open to anyone who lives in the Dayton region.
- The Jewish Foundation builds the Dayton Jewish Community's future through endowments and donor advised funds, ensuring the tradition of continuity and community for generations to come.
- The Dayton Jewish Observer is a local Jewish newspaper, focusing on local, national and global news along with events relevant to the Jewish community.
- Eight (8) synagogues provide the vital religious fabric in the region.

Benefits of Locating in the Dayton Region

Connectivity

You won't find better connectivity to the United States anywhere else. The Dayton region is strategically located at the intersection of Interstate 70 and Interstate 75. This provides an excellent location for your business due to existing infrastructure and our proximity to your customers and supply chain.

The Dayton Region is located within 600 miles (966 kilometers) of:

- 61% of the U.S. population
- 63% of all U.S. manufacturers
- 70% of all North American manufacturers
- 80% of all U.S. corporate manufacturers



The Dayton International Airport (DAY) is a commercial and freight airport located 15 minutes from downtown Dayton and has flights to Newark Liberty International Airport (EWR) in New Jersey and Dulles International Airport (IAD) in Washington D.C. that connect to Tel Aviv, Israel (TLV) via United Airlines.

Additionally, the Dayton region is located in the Eastern Time Zone of the United States, which is the same time zone as New York, Boston, and Miami, and only 7 hours behind Israel. This makes it easier to conduct business within the same business day.

Wilmington Air Park (ILN) in Wilmington, Ohio is a freight only airport that is 40 miles (64 kilometers) and a 50-minute drive southeast from Dayton.

Cincinnati/Northern Kentucky International Airport (CVG) in Cincinnati, Ohio is a commercial and freight airport that is 76 miles (122 kilometers) south from Dayton along Interstate 75. CVG has flights to Toronto Pearson International Airport (YYZ) that connect to Tel Aviv (TLV) via Delta, Air Canada, and EL AL.

John Glenn Columbus International Airport (CMH) in Columbus, Ohio is a commercial and freight airport located 76 miles (122 kilometers) east of Dayton along Interstate 70. The

Columbus Airport has flights to Toronto Pearson International Airport (YYZ) that connect to Tel Aviv (TLV) via Air Canada and EL AL. Rickenbacker International Airport (LCK) is another freight only airport also located in Columbus, just 1 hour and 20 minutes east of Dayton.

Montgomery County also has access to CSX Transportation and Norfolk Southern railroads and is only 25 miles (40 kilometers) from Springfield, Ohio which has access to the Genesee & Wyoming Railroad.

The Port of Cincinnati in Cincinnati, Ohio is 50 miles (80 kilometers) south of Montgomery County, and the Port of Toledo is 150 miles (241 kilometers) north of Montgomery County if you need to move products by boat.

DRITA - Dayton Region Israel Trade Alliance

DRITA promotes collaboration with companies of all sizes and industries, with over 140 Business Documents and Agreements already signed between Israeli and Dayton region entities.

DRITA is a regional public-private initiative that seeks to strengthen our region's bond with Israel through economic growth. Our program is a joint venture between the Dayton Development Coalition (DDC), Montgomery County and the City of Dayton. The program is unique in that we employ a business representative, Hadas Bar-Or, who is based out of Tel Aviv.

We assist Israeli companies to capitalize on business opportunities, guiding them as they enter U.S. markets. Our team of experts will search for that perfect partner as well as facilitate meetings with top executives; making connections to assist with financing, licensing, distribution, and manufacturing.

Our ability to work with all types and sizes of companies means less risk and faster speed-tomarket for your business. We work strategically with our many partners which means that you have a network of resources at your fingertips. We look forward to opening doors for additional Israeli businesses interested in establishing an operation in the Dayton region of the US.

BusinessFirst! For a Greater Dayton Region

BusinessFirst! For a Greater Dayton Region is a nationally recognized business retention program that connects businesses to resources. After your business locates in our region, BusinessFirst! and DRITA keep in contact with you to help you overcome any challenges you might face and help you continue to grow by connecting you with our regional resource partners. <u>www.businessfirstdaytonregion.com</u>

WWW.DAYTONREGIONISRAELTRADE.COM

711th Human Performance Wing

The Air Force Research Laboratory (AFRL) is the Air Force's only organization wholly dedicated to leading the discovery, development and integration of warfighting technologies for air, space and cyberspace forces. AFRL has unique facilities and state-of-the-art equipment, as well as a diverse portfolio of science and technology that range from fundamental to advanced research and technology development. You can view more about the AFRL here: www.wpafb.af.mil/AFRL/ or at www.AFResearchLab.com

Headquartered at Wright-Patterson Air Force Base, the 711th Human Performance Wing (711 HPW) is a combination of the Airman Systems Directorate, the US Air Force School of Aerospace Medicine, and the Human Systems Integration Directorate, which makes the 711 HPW a

world leader in the study and advancement of human performance. You can learn more about the 711 HPW here: www.wpafb.af.mil/afrl/711hpw/

Air Force Materiel Command

Created in 1992 and headquartered at WPAFB, Air Force Materiel Command (AFMC) conducts research, development, test and evaluation, and provides acquisition management services and logistics support necessary to keep Air Force weapons systems ready to act. AFMC provides the workforce and infrastructure necessary to ensure the US

remains the world's most respected air and space force. Visit the AFMC website for more information: www.afmc.af.mil/units/headquarters/

Air Force Research Laboratory

Development Coalition in early 2019 found that Wright-Patterson Air Force Base, the

Wright-Patterson Air Force Base Dayton is home to Wright-Patterson Air Force Base (27,000+ employees) and the Air Force Research Laboratory (\$4.5B USD annually), providing unsurpassed opportunities in Homeland Security, Defense, and Aerospace technologies. Wright-Patterson Air Force Base (WPAFB) is the State of Ohio's largest single-site employer and represents an enormous regional asset that drives Dayton's economic growth. An economic impact analysis conducted by the Dayton

Springfield Air National Guard Base, and the Dayton Veterans Administration Medical Center have a combined annual economic impact of almost \$17 billion on the 14-county Dayton Region and generate more than 88,000 jobs. WPAFB includes three major components:











People

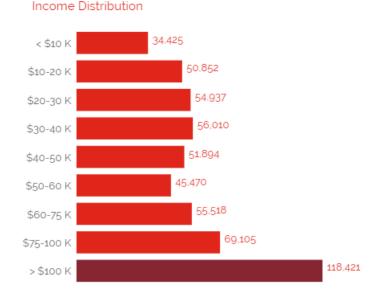
The total population covered in the 14-county Dayton region is 1,274,903. The median age is 39.5.

Income and Spending

Households in the region earn a median yearly income of \$56,000. 34% of the households earn more than the national average each year. Household expenditures average \$57,000 per year.

Educational Attainment

There are over 50 higher education institutions within a 60-mile (97 kilometer) radius of



Dayton that produced almost 3,000 engineering graduates between 2016 and 2017. These institutions include the University of Dayton, Wright State University, Sinclair Community College, Clark State Community College, Miami University of Ohio, the University of Cincinnati, Xavier University, and many more.

Labor Force

The Dayton regional total labor force includes of over 643,000 people – 37% are "blue collar" workers and 62% are "white collar" workers.

The Dayton region has an above-average

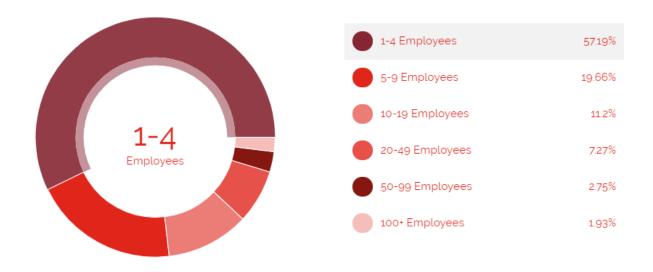


concentration, or "Location Quotient," of engineers compared to other occupations in the region, or compared to other metropolitan areas. Location Quotient is a way of quantifying how concentrated a particular industry, occupation, or demographic group is in a region as compared to the nation. The Dayton region has an above average Location Quotient for Engineeers, meaning there is a high concentration of those occupations in our region, especially compared to the national average and some larger metropolitan areas, all while having a median hourly earning near the national average.

In 2015, Forbes Magazine ranked Dayton as the number 10 city in the United States for Engineers based on the size of the engineering industry, annual mean salary, and gross rental rates.

Engineers	New York, NY	Miami, FL	Chicago, IL	Boston, MA	San Francisco, CA	Dayton, OH	United States
Total Labor Force (2019)	9,645,172	3,183,058	4,887,720	2,771,884	2,619,686	388,678	162,882,638
Engineering Jobs (2018)	60,556	15,940	43,340	44,338	33,140	8,732	1,810,112
Engineering Jobs as % of Labor Force	0.6%	0.5%	0.8%	1.6%	1.2%	2.2%	1.1%
2018 Jobs LQ	0.54	0.49	0.79	1.35	1.26	1.92	1.00
Projected Job Change (2023)	6%	9%	2%	6%	9%	4%	6%
Median Hourly Earnings	\$48	\$40	\$44	\$49	\$54	\$47	\$45

Dayton Region Businesses by Size



Top Regional Businesses

Largest Employers in the State of Ohio				Largest Dayton-Area Manufacturing Companies			
Rank	Company	Ohio Employment	Rank	Company	Local Employment		
1	The Cleveland Clinic Foundation	50,825	1	Honda of America Manufacturing	3,200		
2	Wal-Mart Stores	49,330	2	AK Steel	2,400		
3	Kroger Co.	45,340	3	Fuyao Glass America Inc.	2,100		
4	Ohio State University & Medical Center	34,470	4	Navistar International Corp.	2,039		
5	Bon Secours Mercy Health, Inc.	31,500	5	Emerson	1,714		
6	Wright-Patterson Air Force Base	28,000	6	Clopay Building Products	1,266		
7	University Hospitals Health System	28,000	7	MAHLE Behr Dayton LLC	1,200		
8	OhioHealth	26,600	8	Whirlpool Corp.	1,200		
9	ProMedica Health	22,500	9	ADVICS North America Inc.	1,076		
10	JPMorgan Chase & Co.	21,000	10	Midmark Corp.	1,050		
11	Giant Eagle, Inc.	19,000	11	Plastipak	920		
12	Cincinnati Children's Hospital	15,660	12	F&P America Manufacturing	920		
13	Honda Motor Co., Ltd.	15,000	13	Greenville Technologies Inc.	850		
14	Golden Gate Captial LP/Bob Evans	14,500	14	UTC Aerospace Systems	814		
15	United Parcel Service, Inc.	14,425	15	Cargill	812		
16	Premier Health Partners	14,000	16	Unison LLC	800		
17	Nationwide Mutual Insurance Co.	14,000	17	DMAX Ltd.	768		
18	Lowe's Companies, Inc.	13,400	18	Henny Penny Corp.	75		
19	TriHealth, Inc.	12,500	19	NK Parts Industries	722		
20	Home Depot, Inc.	12,350	20	Silfex	700		
21	General Electric Co.	12,000	21	Green Tokai Co.	700		
22	Kettering Health Network	12,000	22	Hobart Brothers LLC	568		
23	Nationwide Children's Hospital	12,000	23	Yamada North America Inc.	550		
24	Berkshire Hathaway Inc.	11,800	24	Trimble Inc.	550		
25	Amazon.com	11,500	25	MillerCoors Trenton Brewery	515		
26	Procter & Gamble Co. (P&G)	11,000	26	Tenneco	480		
27	Progressive Corp.	11,000	27	Avery Dennison Printer Systems	480		
28	UC Health	11,000	28	Evenflo Co. Inc.	480		
29	Meijer, Inc.	10,900	29	Freshway Foods	410		
30	University of Cincinnati	10,800	30	Neaton Auto Products Mfg.	402		
*Ohio D	Development Services Agency, 2019		*Daytor	n Business Journal Book of Lists, 2019			

Cost of Living

Affordability

The Dayton Region consistently tops national lists as one of the most affordable places to live in the country. It is the perfect place to find energy efficient, comfortable housing – whether you are looking for a large suburban home, condo in the city, or something in between. Dayton's cost of living is seven percent below the national average. There are historic districts and diverse neighborhoods throughout the region that are both friendly and convenient to buyers and renters alike.

- LendingTree ranked Dayton as the 6th best place for first-time home buyers in 2018: <u>https://www.lendingtree.com/home/mortgage/best-cities-for-first-time-homebuyers/</u>
- U.S. News & World Report listed Dayton in the top-100 Best Places to Live in 2017: http://realestate.usnews.com/places/ohio/dayton
- A 2016 **Bloomberg** article stated that home prices are luring coastal Millenials to the Midwest: <u>https://www.bloomberg.com/news/articles/2016-12-05/red-state-homes-are-luring-young-blue-buyers-inland</u>
- A 2015 article in **CBS MoneyWatch** listed Dayton as an up-and-coming town for college graduates: <u>http://www.cbsnews.com/media/the-9-best-up-and-coming-towns-for-college-grads/8/</u>

Cost of Living Comparison

The chart below compares the cost of living in Dayton, Ohio to other major metropolitan areas you may be familiar with, and the United States national average. These number show that your money will go further in Dayton than other areas, allowing you to keep the cost of operating your business lower as you develop and grow your U.S. venture.

- If you pay an employee \$100,000 in New York (Manhattan), New York, a comparable wage for Dayton, Ohio would be \$36,787. This is a cost savings on average of \$63,213 per employee.
- If you pay an employee \$100,000 in Miami, Florida, a comparable wage for Dayton, Ohio would be \$78,694. This is a cost savings on average of \$21,306 per employee.
- If you pay an employee \$100,000 in Chicago, Illinois, a comparable wage for Dayton, Ohio would be \$74,290. This is a cost savings on average of \$25,710.

- If you pay an employee \$100,000 in Boston, Massachusetts, a comparable wage for Dayton, Ohio would be \$60,985. This is a cost savings on average of \$39,015 per employee.
- If you pay an employee \$100,000 in San Francisco, California, a comparable wage for Dayton, Ohio would be \$46,568. This is a cost savings on average of \$53,432 per employee.

Category (% weight)	New York, NY	Miami, FL	Chicago, IL	Boston, MA	San Francisco, CA	Dayton, OH	U.S. Average
Combined Categories (100%)	249.0	116.4	123.3	150.2	196.7	91.6	100.0
Housing (29.34%)	524.6	146.5	157.5	214.4	357.1	67.5	100.0
Utilities (8.94%)	119.0	101.1	93.0	121.8	126.7	95.3	100.0
Health (4.26%)	114.6	96.1	101.6	133.9	126.2	88.6	100.0
Office Rental Rates PSF	\$77	\$39	\$30	\$37	\$76	\$15	\$32

Cost of Living Index Comparison Chart

(Cost of Living Index Calculations based on numbers from the Council for Community and Economic Research. Published January 2019, based on 2018 annual average data. All figures are in U.S. Dollars.)

(Rental Rates based on Cushman-Wakefield U.S. Office MarketBeat Report Q4-2018, Asking Rents Q4 2018p. Figures rounded to nearest dollar.)

Taxes

Understanding the U.S. tax system is important for any business planning to start an operation. The information below is intended to give you a better idea of how the system is structured. As you move forward, you may want to hire an accountant to give you a better picture of the impact for your specific business.

Federal Taxes

Federal Income Tax Bracket

Income tax is a tax on the income of an individual or household. The federal individual income tax has seven tax rates ranging from 10 percent to 37 percent. The rates apply to taxable income—adjusted gross income minus either the standard deduction or allowable itemized deductions.

Rate	For Unmarried Individuals, Taxable Income Over	For Married Individuals Filing Joint Returns, Taxable Income Over	For Heads of Households, Taxable Income Over
10%	\$0	\$0	\$0
12%	\$9,700	\$19,400	\$13,850
22%	\$39 <i>,</i> 475	\$78,950	\$52,850
24%	\$84,200	\$168,400	\$84,200
32%	\$160,725	\$321,450	\$160,700
35%	\$204,100	\$408,200	\$204,100
37%	\$510,300	\$612,350	\$510,300

State of Ohio Taxes

The State of Ohio has a business-friendly tax climate that is one of the lowest in the Midwest. To create a pro-business climate, Ohio has no taxes on:

- a. Corporate Profits
- b. Inventory
- c. Tangible personal property
- d. R&D investments
- e. Products sold to customers outside Ohio

Ohio does have a Commercial Activity Tax (CAT) which is a single low rate of 0.26% on all instate sales. It is measured by taxable gross receipts from most business activities.

State of Ohio Income Tax Bracket

Ohio imposes a personal income tax on individuals residing in the State of Ohio, earning or receiving income in Ohio. Everyone with federal adjusted gross income must file income tax return with the State of Ohio. This is a progressive tax bracket based on the amount of taxable income gained over the year and ranges from 0 - 5%.

Municipal Income Tax

Municipal income tax is collected by the local municipality and varies based on where a person lives and works. This usually ranges from 0 - 2.5% in Ohio.

Sales Tax

This tax is added on to the sale price of an item at the point of sale and can vary depending on where you are purchasing goods. Sales taxes are used to fund a wide variety of government services.

For example: The sales tax in Montgomery County is 7.5%. If you purchased a \$100 item, the total cost of the item at the point of sale would be \$107.50. Of the 7.5% sales tax in Montgomery County, 5.75% of this goes to the State of Ohio, 1.25% goes to Montgomery County, and 0.5% goes to the Greater Dayton Regional Transit Authority (public transportation system).

Incentives and Assistance

State of Ohio, regional, and local partners have numerous incentive programs and financing products to assist companies with Economic Development projects. Our team works with companies, large and small, to make connections, locate potential sites and buildings, identify eligible project costs, and work with companies to identify which incentives or assistance are appropriate for each project.

Workforce Assistance

Depending on where you decide to locate your business, different types of assistance are available to help you identify and train a skilled workforce to suit your business' needs. Workforce assistance can range from employee assessment and recruitment to hiring benefits for certain eligible workers, or on-the-job training to offset your costs.

DRITA is also able to provide labor market information and wages comparisons for potential positions to see what the pay for a specific job would be in the Dayton region versus other metropolitan areas you may be considering. This information makes sure companies are paying a competitive wage for employees.

Relocation Program

The BusinessFirst! Relocation Program, <u>www.makedaytonregionhome.com</u>, is a great resource for people considering relocation to the Dayton Region, offering an overview of the area and its various services. Relocation experts will assess the needs of your prospective candidates, or current employees, and highlight what matters to them most in the Dayton region, from schools, housing, recreation, to nightlife and more. This helps calm some of the risk in employees, potential candidates, or companies who are unfamiliar with Dayton to learn about all the fantastic amenities that the region has to offer.

Visit www.gomcohio.com to view a Virtual Reality (VR) video tour of the Dayton region!

State of Ohio Incentives

The State of Ohio offers performance-based incentives to assist companies that are starting, relocating or expanding operations within the state. Funding decisions are based on several project factors, including, but not limited to, job creation, payroll amount, fixed-asset investment commitment, project location and project return on investment.

Local and Regional Incentives

Incentives vary between states, regions, counties, and cities. It is important to work closely with local representatives to see which programs are best suited for your potential project. These types of local incentives can range from grants for capital improvements, sales tax exemption, tax increment financing (TIF), property tax abatement, utility and infrastructure assistance, or more.

We have attached a table that outlines many of the opportunities available depending on where you may locate, and the nature of your business. Companies large and small have utilized these incentive and assistance services.

Contact your DRITA representative to discuss project specifics and determine which incentives or assistance are best suited to helping your business grow and expand in the Dayton region.

STARTUP SERVICES & MENTORSHIP	COLLABORATIVE & CO-WORKING CENTERS	ADVANCED MANUFACTURING	WORKFORCE
Dayton SCORE (experienced free mentorship to business)	Wright Brothers Institute	The Advanced Manufacturing Program (AMP)	Work Opportunity Tax Credit – US Dept. of Labor
Ohio SBDC at The Entrepreneurs Center,	 Tec^Edge Works (TEW) 		State of Ohio On-the-Job Training
Wright State Univ. Patent & Trade Resource Center	Nucleus CoShare	Fastlane Additive Mfr Program	Sinclair College Workforce Development
Miami Valley Venture Association	STEAM Works @ K12 Gallery	BIOSCIENCE	Incumbent Worker Training (training existing employees)
	The Collaboratory	BioOhio Membership Organization for biomedical companies	The Trade Adjustment Assistance Program
CAPITAL RESOURCES			Talent Acquisition Plan
Accelerant (DDC Venture Capital Fund)	BUSINESS SERVICES	PROCESS EFFICIENCY	Workforce Studies
CityWide (local Community Development Org)	Aileron - (Business and Leadership Training)	The Local Government Efficiency Program (*)	Dayton Regional Military Collaborative (DRMC)
County Corp (local Community Development Org)	Procurement Technical Assistance Centers (PTAC) - Assistance in finding contracts with the government	The Local Government Innovation Program (*)	Regional STEM Collaborative
Ohio Third Frontier	Regional Colleges & Universities	Regional Colleges & Universities	Veterans Workforce Services - State of Ohio
Entrepreneurial Services Provider Program (ESP)		SAFETY IMPROVEMENTS	YCS365 - Youth Career Services & funded internships
 Tech Validation and Start-up Fund (TVSF) 	UTILITY & RAIL ASSISTANCE	Ohio Bureau of Workers Compensation	HISTORIC PRESERVATION
Commercial Acceleration Loan Fund	DP&L Economic Development (Electric Utility)	Safety Intervention Grant Program	Ohio Historic Preservation Tax Credit Program
Collateral Enhancement Program (CEP)	 Infrastructure Grants (*) 	The Local Government Safety Capital Grant Program (*)	
InvestOhio	 Regional ED Grants (*) 		DISADVANTAGED COMMUNITIES
The Ohio Capital Access Program (OCAP)	Dominion Energy (Gas & Electric Utility)	GREEN SITE INITIATIVES	Ohio New Markets Tax Credit Program
The Ohio Capital Fund (Ohio Venture Capital Authority)	Vectren Economic Development (Gas Utility)	The Alternative Stormwater Infrastructure Loan Program	Community Development Block Grant
State Small Business Credit Initiative (SSBCI)	Columbia Gas Economic Development	Ohio Brownfield Fund	
Invest Ohio	· Job Growth Fund		
	Buckeye Power Economic Development	ENERGY EFFICIENCY	STATE OF OHIO SERVICING
BRAIN TRUST	Public Utilities Commission	Property Assessed Clean Energy (PACE) Financing	Business Incentive Grant Servicing (*)
FastLane (Manufacturing & Supply Chain help)	Public Works Commission	 Mont Co Port Authority 	Contingency Grant Servicing (*)
University of Dayton Research Institute - UDRI	Connect Ohio (Broadband & Data)	Conversion Facilities Tax Exemption	Economic Development Grant Servicing (*)
Naval Medical Research Unit at Wright State Univ.	Ohio Rail Development Commission	The Energy Loan Fund	Innovation Ohio Loan Fund Servicing
		The Loan Loss Reserve Program	The Ohio Job Creation Tax Credit Servicing
RESEARCH AND DEVELOPMENT	TRANSPORTATION	State Energy Program (SEP)	The Ohio Enterprise Bond Fund Servicing
Research and Development Investment Tax Credit	The Alternative Fuel Transportation Program	Qualified Energy Project Tax Exemption	Ohio Training Grant Servicing (*)
Research and Development Sales Tax Exemption	Ohio Department of Transportation Resource Guide	USDA Rural Energy for America Program (REAP)	Ohio Workforce Guarantee Grant Servicing (*)
	ODOT State Infrastructure Bank Loan (SIB)	Dayton Regional Green (DRG3)	166 Direct Loan Servicing
	Public Works Commission	UD Building Energy Center	R&D Investment Loan Fund Servicing

LEGEND: RED Font is a DSA Program, (*) is a Program not currently accepting applications.

AUGLAIZE COUNTY	GREENE COUNTY	MIAMI COUNTY	MONTGOMERY COUNTY	
Hometown Opportunity	Economic Development Incentive Program (EDIP)	Troy Area Chamber of Commerce	ED/GE	
Lima Allen County Port Authority (Wapakoneta)	Greene County Community Improvement Corp (CIC)	Troy	Port Authority	
Auglaize County ED Coalition	Greene County Port Authority (GCPA)	Small Business Development Loan	Fixed Rate Financing	
Wapakoneta Area ED Council (WAEDC)	Ohio Enterprise Zone Program	 Revolving Loan Fund 	Off-Balance Sheet Financing	
Wapakoneta Area Chamber of Commerce	CDBG Revolving Loan Fund	Enterprise Zones, TIF District, CRA Program	Infrastructure Financing	
St. Mary's Area Chamber of Commerce	Beavercreek	Time City Chamber of Commence	The Greater Dayton Foreign Trade Zone, Inc.	
West Central Ohio Development Coalition	Grants	Tipp City Chamber of Commerce		
	Fairborn	Tipp City	MicroEnterprise Grant Program	
CHAMPAIGN COUNTY	 Income and Property Tax Rebates (CRA) 	Enterprise Zones, CRA Program	West Dayton Development Fund	
Champeign Free anis Partnership (CED) also CIC	Xenia	Piqua Area Chamber of Commerce	Downtown Dayton Partnership	
Champaign Economic Partnership (CEP) – aka CIC	City of Xenia Revolving Loan Fund	Grow Piqua Now – Ohio Export Internship Program	Business Solutions Center	
Champaign County Chamber of Commerce	Xenia Income Tax Rebate Program	Piqua	Business First	
West Central Ohio Development Coalition	Beavercreek Chamber of Commerce	 Rapid Outreach Revolving Loan Fund 	Project Hire	
	Fairborn Area Chamber of Commerce	SBDC at Edison Community College	UpDayton	
CLINTON COUNTY	Xenia Area Chamber of Commerce	West Central Ohio Development Coalition	Dayton Region Israel Trade Alliance (DRITA)	
Clinton County Port Authority	Yellow Springs Chamber of Commerce		Dayton Chamber of Commerce	
Wilmington-Clinton County Chamber of Commerce	Bellbrook-Sugarcreek Area Chamber of Commerce	CLARK COUNTY	Dayton Hispanic Chamber of Commerce	
Community Improvement Corporation of Wilmington	OVCH Park – Certification Anticipated, DP&L Cert	The Chamber of Greater Springfield (COC)	Kettering/Moraine/Oakwood Chamber of Commerce	
Wilmington Air Park	Xenia Ohio Industrial Park – DP&L Cert	Community Improvement Corp of Springfield and Clark	South Metro Regional Chamber of Commerce	
		County (CIC)	Vandalia Butler Township Chamber of Commerce	
FAYETTE COUNTY	MERCER COUNTY	Springfield Metropolitan Housing Authority	Huber Heights Chamber of Commerce	
Fayette County Chamber of Commerce	Hometown Opportunity	The Turner Foundation	Northmont Area Chamber of Commerce	
Washington CH Industrial Park – Certification Anticipated,	Mercer County Revolving Loan Program	Clark County Agricultural Society	Brookville Chamber of Commerce	
DP&L Cert	SBA 504 Loan Program (Anchor Financial)	City of Springfield	Riverside Area Chamber of Commerce	
Midwest Mega Commerce Center – DP&L Cert	SBA 7(a) Loan Guaranty (Anchor Financial)	City of New Carlisle	Dayton Resource Industrial Park – DP&L Cert	
	MidWest Electric Revolving Loan Fund	Greater Springfield Career Connect ED		
	Mercer County Community & ED	Springfield-Clark Career Technology Center		
SHELBY COUNTY	Celina-Mercer County Chamber of Commerce	Springfield Clark County SBDC	DOWNTOWN DAYTON	
Sidney Shelby Economic Partnership	Coldwater Chamber of Commerce	Opportunities for Individual Change (OIC)	Downtown Dayton Investment Fund (DDIF)	
Upper Valley Career Services	West Central Ohio Development Coalition	Clark County Educational Service Center		
Workforce Partnership of Shelby County		Clark State Community College	PREBLE COUNTY	
Sidney Shelby County Chamber of Commerce	DARKE COUNTY	Wittenberg University	ACT Work Ready Community	
Sidney Ohio Industrial Park – DP&L Cert	Hometown Opportunity	Prime Ohio II – Certification Ready	Preble County Chamber of Commerce	
Amos Industrial Park – DP&L Cert	Darke County Chamber of Commerce	NextEdge – Certification Anticipated	Preble County Development Partnership	
West Central Ohio Development Coalition	West Central Ohio Development Coalition	Springfield-Beckley Municipal Airport	 Revolving Loan Fund 	

LEGEND: **RED Font** is a DSA Program, (*) is a Program not currently accepting applications.

WWW.DAYTONREGIONISRAELTRADE.COM

Navigating Employment Regulations and Legal Services

Opening your first U.S. location can be a daunting task, which is why we can help connect you with local law firms who specialize in helping companies and employees relocate to the United States and the Department of Commerce to help with the transition to the United States and export assistance from your new facility.

Dayton Bar Association - Lawyer Referral Service

The Lawyer Referral Service can help connect you to a participating attorney who specializes in the area of law with which you need help. For \$35 you receive a half-hour consultation with an attorney. Time spent after that will be charged at the attorney's regular rate. Referrals are based on the area of law in which you need help, as well as your geographic and language preferences. www.daybar.org/page/LRS

Immigration Visa Information Links

- U.S. Embassy in Israel: <u>https://il.usembassy.gov/visas/</u>
 - How to apply: <u>https://il.usembassy.gov/visas/how-to-apply/</u>
 - Nonimmigrant Visa (NIV): <u>https://il.usembassy.gov/visas/nonimmigrant-visas/</u>
 - Immigrant Visas: <u>https://il.usembassy.gov/visas/immigrant-visas/</u>
 - Employment based: <u>https://il.usembassy.gov/visas/immigrant-</u> visas/employment-based-immigration/

Ready to Start?

Please contact us to get started on expanding your operations to the United States!

You can view a short Virtual Reality (VR) video tour of our community that showcases some of the amenities the Dayton region has to offer by visiting <u>www.gomcohio.com</u>. You can view this on your computer, or in an immersive 360-degrees on your mobile device with VR goggles.

We look forward to talking with you soon!



Hadas Bar-Or Dayton, Ohio Region Trade Representative Tel-Aviv, Israel +972-50-637-4555 Hadasnik@netvision.net.il www.daytonregionisraeltrade.com



Gwen Eberly Economic Development Montgomery County, Ohio, USA +1-937-776-3017 eberlyg@mcohio.org www.selectmcohio.com



