

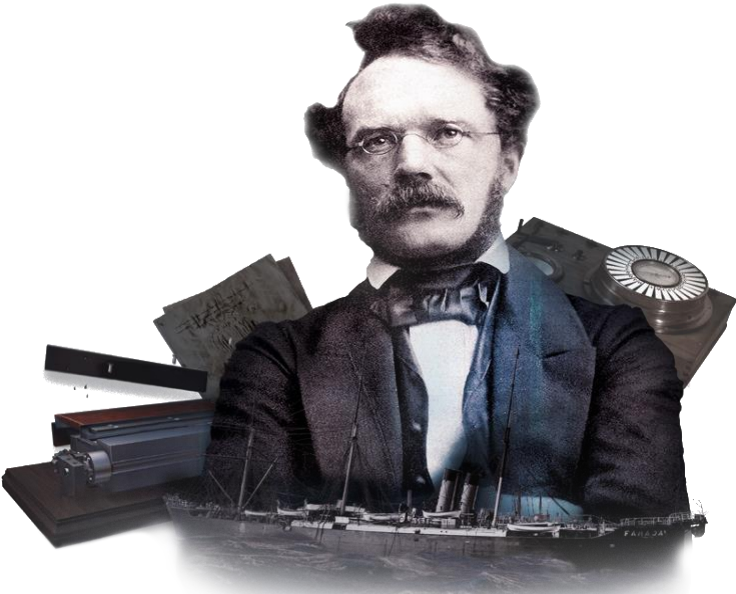


ISR Suppliers Day Rail Opportunities

Zahi Golan, CEO
Siemens Ltd, Siemens Mobility Ltd.

Siemens innovations

Milestones in a 175-year history



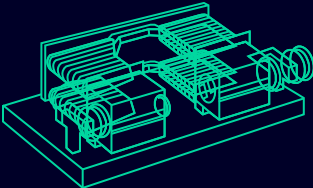
Werner von Siemens

1816 – 1892

Company founder,
visionary and inventor

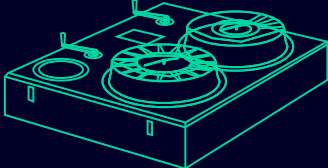
1866

The dynamo makes
electricity part of
everyday life



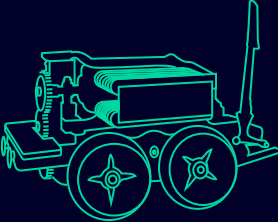
1847

Pointer telegraph lays the
foundation of Siemens as a
global company



1879

World's first
electric railway



Siemens AG

Company setup

Businesses

Digital Industries



Smart Infrastructure



Mobility



Siemens Advanta



Portfolio Companies



Siemens Healthineers¹



Countries

Service & Governance

¹ Publicly listed subsidiary of Siemens; Siemens Healthineers with its own setup for Countries and Service & Governance

As a focused technology company, we empower our customers to transform their industries and markets, helping them to transform the everyday

320,000

employees¹

€78 bn

in revenue²

€10 bn

in net income³

15.4%

adjusted EBITA margin
for the Industrial
Businesses²

¹ As of September 30, 2023 | ² For fiscal 2023 | ³ Continuing and discontinued operations

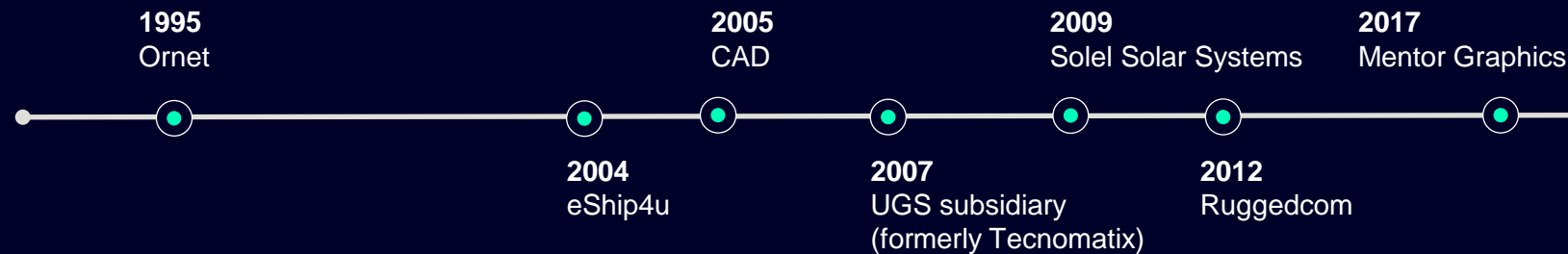
The history of Siemens in Israel

1924
Established a representative office

2000
Foundation of Siemens Israel Ltd. (75% Siemens, %25 Ziegler Electrical Eng. Ltd.)

2008
Fully owned subsidiary by Siemens AG

Acquisitions over the years



**Siemens is shaping
the future**



Desiro HC Israel

Israel Railways



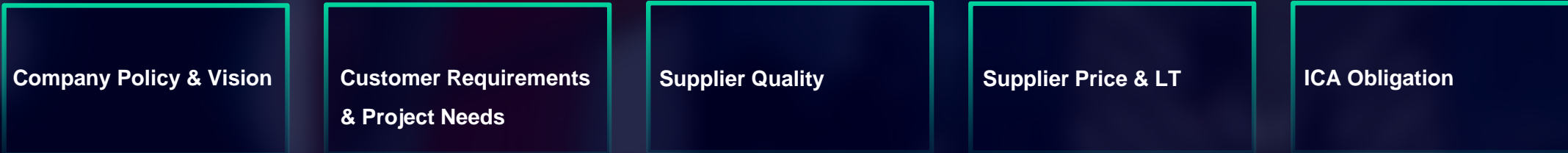
Delivery of 141 train sets

Depot

Maintenance

We are proud to partner with the local industry in our Electric Train Business

Why Local Procurement?



During FY23 we've purchased Products & Services in the value of 17M Eur from 160 Local Suppliers

Desiro HC Israel – Main Procurement packages

Rolling Stock, Depot, Maintenance

Rolling stock - 141 train sets / 834 coaches

24 trains in operation

- On board – seats, side windows, roof brackets, metal cabinets, ladders, fire extinguishers
- Commissioning & warranty – technical personal, installations, paint, cleaning, tools, supporting systems, logistics



Depot Ashkelon - 9,000 sqm

- Construction – subcontractor, train systems, building systems, installations, office and workshop furniture
- Maintenance – building maintenance, systems maintenance, electricity
- Upgrades & Improvements – expanding, platforms, shelves, work areas

Maintenance – (CM + PM) – 46 Trains for 15 years (plus 7+7 as option)

- Technical personal, subcontractors – electrical, mechanical, metal parts, warehouse, logistics, labs, work tools, testing equipment, trainings.

Heavy Maintenance – Overhauls

- Bogie, HVAC, brakes, couplers, doors, pantograph



How can I become a Siemens supplier?

By being one of the best – and supplying innovative products and services



| Thank you

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